

Role summary

Role: **Senior Partnerships Manager (England)**
(including Regional Manager responsibilities)

Location: Home based with travel and flexible working expected

Hours: 35 hours per week – 9am to 5pm, Monday to Friday

Contract: Permanent (subject to funding)

Reporting to: Chief Executive Officer

Date Prepared: July 2021

We are recruiting a Senior Partnerships Manager (England) reporting to the CEO. You will be part of the FCN senior management team at the national office in FCN, leading on partnerships and fundraising. This will involve developing partnerships with organisations, managing a staff member and working with FCN volunteers in terms of supporting and developing local partnerships.

You will also have Regional Manager responsibilities, helping to build, support and establish sustainable healthy local FCN volunteer groups. Your role will include supporting FCN volunteer groups as well as providing model of best practice that can be shared more widely with FCN staff and other Regional Managers.

Principal Tasks:

- Continuing to develop partnerships with government, other organisations, corporates and the community and voluntary sectors, building upon existing relationships and forging new ones.
- Initiate and nurture relationships with our donors and partner organisations, develop relationships with trusts and foundations and secure funding for FCN activities.
- Review and implement an agreed fundraising strategy to support the work of the charity and to ensure its long term sustainability.
- Support the fundraising activities of FCN volunteers and other stakeholders.
- Manage a staff member to assist with developing programmes and fundraising.
- Supporting, motivating and inspiring volunteer groups in your region and helping to develop the reputation of FCN across the area.

For a copy of the complete job description including essential criteria please email debbie@fcn.org.uk.

To apply for this role please send a CV and an expression of interest letter highlighting how you meet the criteria **by 1 August**.

Please note Support Officer and Development Officer roles will be advertised following appointment of management roles and positions.